

# Mackenzie Resource Team

Resource investing with a future focus

## **OUR APPROACH**

## **Future-facing investments**

Investing in materials across traditional, evolving and future-facing resource companies.

## Rock solid experience, based in science

Deep-rooted legacy, hands-on expertise and scientific knowledge.

#### A win-win philosophy

Striving to influence companies to adopt more sustainable practices.

## **OUR STRATEGIES**

Global Resource



## Overview

The transition to a more sustainable economy will be resource intensive. Our team has the relationships, experience and expertise to find investment opportunities globally while influencing resource companies to adopt best practices in becoming more environmentally responsible.

We know the energy transition can't happen overnight. That's why our team invests in a globally diversified range of traditional, evolving and future-facing raw and processed materials that are required to build our collective future.

#### We invest in raw and processed materials, with a focus on a world in transition

#### **Raw materials**

Energy (oil and gas), metals (copper, aluminum, lithium, nickel, gold, rare earths), forestry, agriculture

#### **Manufacturing inputs**

Steel, alloys, cement, chemicals, glass, carbon fibre

#### Distribution

Pipelines, utilities, infrastructure (such as EV charging stations)



#### Carbon reduction, electrification, resource efficiency, restoring the land

Our investment approach applies financial analysis – with a quantitative risk management overlay – and ESG analysis, filtered through the team's backgrounds in science and engineering. With a deep understanding of the industry, we help support positive change while seeking out the best long-term investment opportunities.



# **Future-facing investments**

## Investing in materials across traditional, evolving and futurefacing resource companies.

Building clean technologies requires resources. Global demand for raw materials and metals is accelerating and will intensify in the future. Our team invests in the inputs needed to build the energy sources of the future, while also supporting a stable, traditional energy supply for an orderly transition.

The portfolio is broadly diversified by subsector, market cap and geography, including emerging markets. The team takes a tactical approach to asset selection to capitalize on changes in the economic environment and evolving trends.

# Rock solid experience, based in science

## Deep-rooted legacy, hands-on expertise and scientific knowledge.

In 1978, Mackenzie Investments founded Canada's first resource fund. Today, our team builds on Mackenzie's decades-long legacy, along with advanced degrees in mineral economics and petroleum engineering, and hands-on experience working in the mining sector to make informed decisions.

Our background provides a deep understanding of the resource industry's processes, impacts, risks, long-term growth potential and ultimately, what makes a company worth investing in.

# A win-win approach

## Striving to influence companies to adopt more sustainable practices.

For successful resource investing, we strive to influence companies to adapt for the future while cooperating with their communities, employees and host countries as critical stakeholders. This is important because resources are typically in fixed locations that are far-removed from urban centres and reliant on local communities.

We invest globally with strong Canadian values and a respect for people, planet and profit. Our team culture takes seriously the responsibility for our investments and the broad impact of resources on society.



## **Mackenzie Resource Team**



**Benoit Gervais** MSc, CFA

Senior Vice President, Portfolio Manager

Joined Mackenzie in 2001. Investment experience since 2001



#### **Onno Rutten** MSc, MBA

Vice President, Portfolio Manager

Joined Mackenzie in 2011. Investment experience since 2003

## For more information about the Mackenzie Resource Team, please contact your Mackenzie Institutional sales team

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